



## Value Chain and Linkages to Markets



### The Strategy for Success

An independent evaluation in 2010 found that ADPP Farmers' Clubs Program helped increase average production by 250% and the average yield by 90%. Substantial improvements in social and economic conditions of small farmers participating in the program led to the signing of a Letter of Understanding between the Ministry of Agriculture of Mozambique and the ADPP Mozambique. The Government recognizes that the program is an integral part of the Agriculture Sector Wide Approach. With the ADPP experience and its ability to implement the Farmers' Clubs Program, the LoU aims to increase agricultural production, the development of value chains and linking farmers to commercial markets.

The introduction of crops such as peanuts and soybeans as well as stimulating the process of collaboration which added value, such as in peanut butter processing or drying fruits and leaves, increases the variety of food available to farmers while providing them with greater source of income. Help small farmers gain access to the growing local and regional market has been vital. With the help of ADPP, small farmers can find a wide range of customers by creating associations and linking them to merchants who can sell their products

### Humana People to People Member.

ADPP Mozambique is a member and co-founder of the Federation Humana People to People, an international consortium of 32 development organizations working in 43 countries. The Farmers' Club Program, implemented by members of the Federation, trained and organized more than 75 000 farmers in six countries in sub-Saharan Africa.

### Financial Management Capacity.

With revenues of over \$ 17 million (2011), ADPP finance and accounting department has highly qualified and experienced team, which consolidates the accounts of all projects on a monthly basis. Once a year, the accounts of ADPP Mozambique are audited in accordance with international standards by KPMG.

### ADPP's Farmers Clubs.

ADPP Mozambique is an organization that has been operating since 1982 and implements development projects covering all regions of the country. The organization employs more than 2,200 employees and benefits more than 2 million people annually.

ADPP programs have focus on education, HIV/AIDS, community development, agriculture and food security. In agriculture, ADPP has been investing in the development and implementation of the Farmers Clubs Program. This effort helped to reduce hunger and malnutrition, extend substantially an increase of agricultural productivity and farm yield for more than 100,000 people.

### Creating Dynamic with the Farmers Clubs Model.

ADPP Mozambique's Farmers Clubs Program focuses on organizing farmers into groups of self-support, providing them technical training and market linkages. Since its launch in Mozambique in 2007, the program has grown considerably to involve about 16,050 small farmers.

Through Farmers Clubs, producers obtain the means to transform their lives. They acquire knowledge, skills and organizational capacity to face difficult situations as they arise and realize the benefits of working together to solve problems. The training emphasizes practices of conservation agriculture, water conservation and the use of improved plant varieties and techniques of integrated pest control and crop rotation to avoid soil exhaustion.

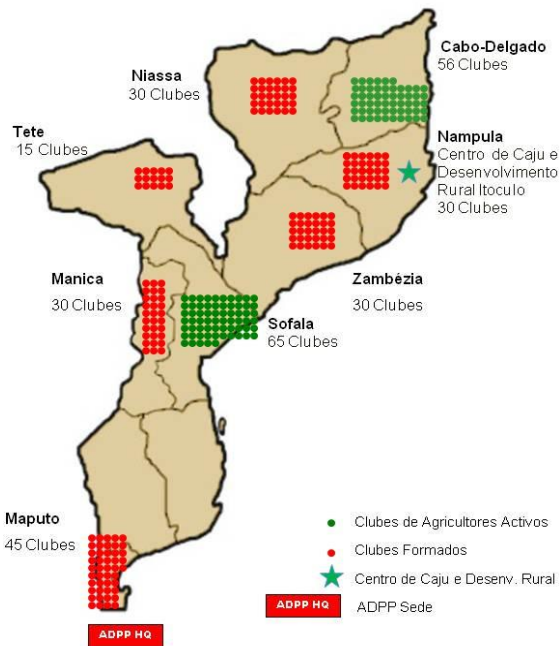
### Best water conservation and irrigation systems.

Global warming and droughts are ever-present threats to the food security of small farmers. Access to water is therefore critical to the improvement of the agricultural sector in Mozambique. Farmers Clubs Program has been focusing on increasing the availability of water and also the conservation of its use.

The Farmers Clubs support the development of new water sources, emphasizing confidence in the use of low-tech water pumps. Water conservation is promoted through efficient delivery methods, such as simple irrigation systems, as well as enhancing the ability of soil to retain water, increasing the proportion of organic matter and plant cover.

# STRENGTHENING THE SMALL FARMERS IN MOZAMBIQUE

## ADPP Clubes de Agricultores 2013



### Impact.

As a result of the Farmers Clubs Program, a high percentage of small farmers have achieved food security throughout the year and are working together to continue to solve problems and improve their livelihoods. Many of them are now connected to markets.

### Perspectives.

Farmers Clubs Program have the ability to expand and achieve national coverage.

Our vision is to start many more Farmers Clubs in Mozambique.

We encourage partners that can fund development projects to contribute to financing the efforts of farmers to increase food production.

